HOLY FAMILY MEMORIAL MEDICAL CENTER
2300 WESTERN AVE
MANITOWOC WI 54220
(920) 686-2485

Type: GMS
Control: RELIGIOUS ORGANIZATION
Reporting Period: 01/01/00 To 12/31/00

County: Manitowoc
Analysis Area: NORTHEASTERN (4)
Volume Group: 6

Selected Utilizations Statistics	FY 2000	All GMS Hospitals Value	All GMS Hospitals Ratio	NORTHEASTERN (4) Value	NORTHEASTERN (4) Ratio	Volume Group 6 Value	Volume Group 6 Ratio	FY 2000 vs. 1999 FY 1999	FY 2000 vs. 1999 Ratio
Occupancy Rate (%)									
Adult medical-surgical	58.9%	55.3%	1.07	46.6%	1.26	65.8%	0.90	59.5%	0.99
Obstetrics	19.7%	39.7%	0.50	33.1%	0.59	38.0%	0.52	26.8%	0.74
Pediatrics	9.9%	35.6%	0.28	20.3%	0.49	48.2%	0.20	18.5%	0.53
Total hospital	38.5%	53.7%	0.72	42.6%	0.91	58.1%	0.66	46.3%	0.83
Average Census (Patients)									
Adult medical-surgical	36.0	30.8	1.17	22.9	1.57	50.9	0.71	37.5	0.96
Obstetrics	3.2	4.0	0.79	3.0	1.04	6.0	0.52	3.5	0.91
Pediatrics	0.8	1.4	0.57	1.0	0.82	4.7	0.17	1.5	0.53
Total hospital	66.6	56.3	1.18	42.2	1.58	99.5	0.67	78.7	0.85
Average Length of Stay (Days)									
Adult medical-surgical	3.5	4.0	0.86	3.7	0.93	4.1	0.85	4.3	0.80
Obstetrics	2.3	2.4	0.99	2.2	1.04	2.3	1.00	2.4	0.96
Pediatrics	1.7	2.8	0.62	2.7	0.64	2.9	0.60	2.6	0.67
Total hospital	4.4	4.6	0.95	4.3	1.02	4.5	0.97	5.0	1.00
Surgical Operations									
Inpatient	1,348	1,486	0.91	1,252	1.08	2,781	0.48	1,544	0.87
Outpatient	2,593	2,826	0.92	2,444	1.06	5,649	0.46	2,679	0.97
Inpatient as % of all surgeries	34.2%	34.5%	0.99	33.9%	1.01	33.0%	1.04	36.6%	0.94
Outpatient Visits									
Non-emergency visits	178,927	73,476	2.44	63,725	2.81	142,850	1.25	164,544	1.09
Emergency visits	5,129	14,080	0.36	13,041	0.39	25,109	0.20	19,159	0.27
Full-time Equivalents (FTEs)									
Administrators	10	13	0.77	8	1.24	31	0.33	31	0.33
Nurses, licensed	177	154	1.15	137	1.29	260	0.68	159	1.12
Ancillary nursing personnel	87	53	1.64	44	1.96	89	0.97	84	1.03
All other personnel	649	355	1.83	312	2.08	638	1.02	614	1.06
Total FTEs	923	575	1.61	502	1.84	1,018	0.91	888	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	6	13	0.43	10	0.57	17	0.33	17	0.33
Nurses, licensed	99	154	0.64	166	0.59	144	0.68	88	1.12
Ancillary nursing personnel	48	53	0.91	53	0.90	49	0.98	47	1.03
All other personnel	361	357	1.01	377	0.96	354	1.02	341	1.06
Total FTEs	513	577	0.89	606	0.85	564	0.91	493	1.04

Total Hospital:

Beds set up and staffed	173
Discharges	5,597
Inpatient days	24,386

Contract with:

Health maintenance organization (HMO)	YES
Preferred Provider organization (PPO)	YES

Medicare-certified Swing Beds:

Beds set up and staffed	0
Discharges	0
Inpatient days	0

Newborn Nursery:

Bassinets	12
Total births	428
Newborn days	984

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/00	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	61	3,811	13,160	58.9%	36.0	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehab. and physical medicine	1	16	289	2,760	47.1%	7.5	9.6
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute long term care	5	0	0	0	0.0%	0.0	0.0
Other acute	1	22	755	3,181	39.5%	8.7	4.2
Pediatric, acute	2	8	168	289	9.9%	0.8	1.7
Obstetrics	1	16	494	1,153	19.7%	3.2	2.3
Psychiatric	2	20	334	1,485	20.3%	4.1	4.4
Alcoholism/chemical dependency	2	20	275	516	7.0%	1.4	1.9
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	0.0%	0.0	0.0
Cardiac intensive care	2	0	0	0	0.0%	0.0	0.0
Pediatric intensive care	5	0	0	0	0.0%	0.0	0.0
Burn care	5	0	0	0	0.0%	0.0	0.0
Mixed intensive care	1	10	1,027	1,842	50.3%	5.0	1.8
Step-down (special care)	5	0	0	0	0.0%	0.0	0.0
Neonatal intensive/intermediate care	5	0	0	0	0.0%	0.0	0.0
Other intensive care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.
* 1=Provided--Distinct Unit, 2=Provided--Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.
** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	10	0	10	Radiological services personnel	22	26	38
Physicians and dentists	29	25	43	Occupational therapists	7	2	8
Medical and dental residents	0	0	0	Occupational therapy assistants/aides	3	7	6
Registered nurses	42	165	145	Physical therapists	8	6	13
Certified nurse midwives	0	0	0	Physical therapy assistants/aides	5	10	11
Licensed practical nurses	12	23	27	Recreational therapists	0	1	0
Ancillary nursing personnel	27	103	87	Psychologists	0	1	0
Physician assistants	0	0	0	Social workers	2	2	3
Nurse Practitioners	4	2	5	All other health professionals	90	92	154
Medical records personnel	19	24	33	All other personnel	125	191	238
Pharmacy personnel	20	23	35				
Clinical laboratory personnel	26	64	67	TOTAL	451	767	923

INCOME STATEMENT		ASSETS		LIABILITIES AND FUND BALANCES	
Gross patient revenue	$135,363,485	Cash and cash equivalents	$ 2,741,500	Current liabilities	$ 10,153,280
Less deductions	52,905,963	Net patient receivables	15,464,896	Long-term debt	39,922,804
Net patient revenue	82,457,522	Other receivables	3,464,098	Other liabilities	287,307
Plus other revenue	1,942,105	Land, bldgs and equip: Net	39,412,927	Subtotal	50,363,391
Total revenue	84,399,627	Other assets	33,144,409		
Less expenses	85,101,336			Unrestricted fund balance	43,864,439
Nonoperating gains/losses	127,024	TOTAL ASSETS	$94,227,830	TOTAL LIABILITIES AND FUND BALANCE	94,227,830
NET INCOME	$ (574,685)			Restricted fund balances	$1,232,332

Selected Financial Statistics		FY 2000	All GMS Hospitals Value	All GMS Hospitals Ratio	NORTHEASTERN (4) Value	NORTHEASTERN (4) Ratio	Volume Group 1 Value	Volume Group 1 Ratio	FY 2000 vs. 1999 FY 1999	FY 2000 vs. 1999 Ratio
Gross Rev as % of Total Gross Patient Revenue										
Medicare	[$69,196,403]	51.1%	42.3%	1.21	41.7%	1.23	41.2%	1.24	51.7%	0.99
Medical Assistance	[$6,323,781]	4.7%	7.5%	0.62	4.8%	0.96	8.1%	0.57	3.7%	1.27
Commercial	[$53,092,974]	39.2%	44.6%	0.88	48.0%	0.82	46.2%	0.85	39.4%	1.00
All other	[$6,750,327]	5.0%	5.5%	0.90	5.4%	0.92	4.5%	1.12	5.2%	0.95
Deductions as % of Total Gross Patient Revenue										
Medicare	[$39,774,956]	29.4%	21.7%	1.35	19.9%	1.48	22.6%	1.30	26.7%	1.10
Medical Assistance	[$3,851,564]	2.8%	4.4%	0.64	2.9%	0.98	4.7%	0.60	2.5%	1.12
Commercial	[$7,586,632]	5.6%	9.5%	0.59	6.2%	0.90	11.4%	0.49	4.4%	1.27
Charity care	[$1,345,700]	1.0%	1.2%	0.83	1.2%	0.82	1.0%	1.01	1.3%	0.79
All other	[$347,111]	0.3%	1.1%	0.24	0.7%	0.37	0.8%	0.31	0.2%	1.26
Total deductions	[$52,905,963]	39.1%	38.0%	1.03	30.9%	1.26	40.6%	0.96	35.1%	1.11
Other Revenue and Net Gains or Losses										
Other revenue as % of total revenue		2.3%	4.3%	0.53	3.4%	0.68	3.9%	0.59	2.7%	0.85
Net gains/losses as % of net income		-22.1%	15.9%	#	13.0%	#	16.3%	#	65.5%	#
Expenses as % of Total Expenses										
Salary/fringe benefits	[$53,717,370]	63.1%	49.3%	1.28	56.7%	1.11	51.1%	1.23	60.9%	1.04
Supplies and services	[$21,178,841]	24.9%	38.4%	0.65	31.3%	0.79	36.7%	0.68	27.1%	0.92
Capital component	[$7,607,022]	8.9%	9.4%	0.95	9.0%	1.00	9.4%	0.95	8.8%	1.01
Bad debt	[$2,598,103]	3.1%	2.9%	1.03	3.0%	1.02	2.8%	1.10	3.2%	0.96
Fiscal Statistics										
Operating margin		-0.8%	4.8%	#	4.3%	#	6.5%	#	2.0%	#
Total hospital profit margin		-0.7%	5.6%	#	4.9%	#	7.7%	#	5.6%	#
Return on equity		-1%	9.0%	#	6.7%	#	10.5%	#	10.4%	#
Current ratio		2.5	2.5	1.01	2.7	0.92	2.4	1.02	2.8	0.89
Days in net patient accounts receivable		68.6	71.0	0.97	69.7	0.99	83.5	0.82	74.1	0.93
Average payment period		46.0	53.4	0.86	48.7	0.94	54.0	0.85	42.5	1.08
Equity financing		46.6%	54.7%	0.85	58.5%	0.80	59.0%	0.79	49.5%	0.94
Long-term debt to equity ratio		0.9	0.5	1.76	0.4	2.57	0.5	1.95	0.8	1.11
Times interest earned		0.7	4.2	0.17	4.2	0.17	5.9	0.12	3.3	0.22
Total asset turnover		0.9	0.9	1.04	0.8	1.12	0.8	1.13	0.9	1.02
Average age of plant: years		9.9	9.1	1.09	9.6	1.04	9.5	1.04	10.5	0.94
Increase (decrease) total net patient rev		7.5%	8.3%	0.91	11.5%	0.66	3.4%	2.22	10.2%	0.74
Outpt. gross rev (% of total gross pt. rev)		63.0%	42.4%	1.49	50.2%	1.26	44.8%	1.41	60.3%	1.04
Net Revenue Statistics										
Inpatient net revenue per discharge		$5,159	$6,997	0.74	$5,851	0.88	$6,514	0.79	$5,202	0.99
Inpatient net revenue per day		$1,184	$1,536	0.77	$1,367	0.87	$1,472	0.80	$1,149	1.03
Outpatient net rev per visit		$291	$282	1.03	$285	1.02	$266	1.09	$254	1.14